Antelope automates business process management for global clients with DYXnet ONE Cloud Director & Cloud Backup

Industry
Information technology

Customer Needs
- A transparent and reliable network and cloud service provider that has a dominant position in China, especially Greater Bay Area.
- Stable and scalable cloud infrastructure to support business growth
- A clear and direct cloud cost models and management strategies
- An agile approach to manage the access and consumption of virtual resources of end user
- Responsive and superior customer support

Solutions
- ONE Cloud Director
- Cloud Backup (BaaS)
- vfirewall

Core Benefits
- Shifting CapEx to OpEx with improved cost-effectiveness without any hidden cost commonly seen from other service providers
- Provisioning of a stable and low latency cloud environment for users from Greater China Area
- Improved agility and reliability in cloud operation, enabling user to access multiple platforms (VM, O365. Cloud, Database)
- Enabling instance size flexibility to reduce the cloud computing costs

Customer Quote
"We can develop and deliver our solutions that meet the dynamic requirements of our business and have the flexibility to make changes along the way with the use of ONE Cloud Director and BaaS from DYXnet."

—— Clement Hong, Founder, Antelope

antelope

About Antelope
With over 20 years of business solution history, Antelope is an enterprise document management and workflow system software solution company which help organization to streamline their business process and document workflow. Antelope specializes in smart content management and enterprise process automation. Their innovative technologies include electronic forms, workflow, AI and Capture, email archiving, electronic signature, and mobile solutions that create productive workflows and shorten time to improve organizational efficiency.

Business Challenge
As a software solution provider, Antelope specialized in streamline workflow and documentation with automated business process management. Antelope is serving a large customer base from various segments, including retails, engineering, manufacturing, finance, etc. and that need deep industry knowledge, complex integrations process, large data storage and tremendous resources to support each project.

To gain its ground in APAC region, especially in Greater China area, Antelope needed a stable, reliable and scalable cloud infrastructure with open extensibility firmware to integrate multiple software for greater interoperability in serving their customers in Greater China area. At the same, they were also exploring a way to lower the capital expenditures and improve the cost-effectiveness, generate saving in additional resources for other innovations.
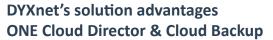
With the large amount of data Antelope is processing, they needed the assurance in data protection and data backup, offloading the time-consuming and expensive backup tasks while channeling the IT team efforts into the frontend and strategic initiatives. The goal was to drive cost and time efficiency while enhanced its cloud and backend infrastructure, optimizing the overall business operation, especially in Greater China area.

Tailor-made Comprehensive Planning
With the domain expertise in Greater China area and the proven track record in delivering business excellence for customers, DYXnet understands what is needed for Antelope to extend their capabilities to serve wider group of customers in Greater China. DYXnet supports Antelope with ONE Cloud Director and Cloud Backup to navigate its business operation.

To protect the security and privacy as well as ensuring multiple access of server systems via numerous data center resources, DYXnet One Cloud Director (OCD) infrastructure in Hong Kong along with vfirewall allow Antelope to deploy multi-cloud computing, greatly improve its upfront costs and maximize the resources allocation.

Through DYXnet's Backup as a service, Antelope is able to achieve sustainable cost reduction by eliminating the need to maintain hardware and software. Automating data backup and enable IT teams to focus on strategic initiatives instead of handling numbers of complicated backend maintenance works. Therefore, it allows Antelope to continuously improve the experience they deliver at the user level.

DYXnet's solution advantages
ONE Cloud Director & Cloud Backup

- **Save operations costs with efficiency gains**
  Our ONE Cloud Director solution reduce customers' upfront costs, allowing you to optimize resources usage, offload some of the routine operations and maintenances in managing infrastructure.

- **Secure and scalable infrastructure**
  Build data agility and resilience through our ONE Cloud Director with an additional protection from vfirewall. By consolidating your resources, it effectively facilitates your business growth with rapid provisioning and enterprise-grade security, performance and transparency.

- **Gain control of your data**
  Proactively manage potential disruptions by automating data backup through backup as a service, allow your IT team to focus strategic initiatives. With the strong compliance safeguard BaaS provided, customers can retrieve data anytime, anywhere quickly and securely.

Why Choose DYXnet?

With more than 20 years experiences in technology and innovations, DYXnet has a dominant position int Greater China. We have nationwide and inter-province value-added telecommunications licenses including IP VPN, IDC, ISP, and Cloud Service. With extensive knowledge in China regulations and relevant business licenses obtained, Antelope is confident in using DYXnet's solutions to serve their customers from China region, while optimizing its cloud infrastructure, enabling a sustainable business operation.

About DYXnet

Right from its establishment in 1999, DYXnet has been specialized in providing premier enterprise network solutions in Greater China. The Group delivers Multiprotocol Label Switching (MPLS), Software-Defined WAN (SD-WAN), Internet Access, Data Centre Services, and Network Security Solutions to over 1,700 enterprise clients via efficient provisioning capabilities in numerous cities throughout Greater China and the wider Asia-Pacific region. In response to the evolving needs of its ever-growing customer base, DYXnet enlarges its product portfolio to further deliver enterprise cloud and SaaS solutions.

With its outstanding performance in delivering secure, stable, and comprehensive network services, DYXnet Group is the first batch of ICT service providers in Greater China to obtain several ISO international certifications including ISO/IEC 27001:2013, ISO/IEC 20000-1:2018, and ISO 9001:2015 that reinforce the high standards of its information security, IT service management, and quality management, respectively.

For more information about DYXnet, please visit www.dyxnet.com

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Enquiry Hotline: +852 2187 7688
24 hours Customer Service Enquiries: +852 3152 2626
Email: info@dyxnet.com
37/F, Tower 1, Metroplaza, 223 Hing Fong Road, Kwai Fong, New Territories, Hong Kong