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DYXnet launches public cloud in Greater China; invests US\$8M

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China-based network solutions provider DYXnet today announced to launch public cloud hosting service for small and medium enterprises (SMEs) in Greater China, together with Dell and VMware.

Established in 1999, DYXnet provides global networking solutions in 700 cities in China, Hong Kong, Taiwan, Singapore and Vietnam, and hosts more than 4,000 clients' servers.

Branded Cloud Dedicated Hosting (CDH), the service is designed to help SMEs cut costs, improve productivity and data availability through virtualizing servers, storage, operating system and network. The service will first roll out in Hong Kong, and soon in China and Taiwan.

US\$8 million investment

According to DYXnet in a statement, the company will invest about US\$8 million to deploy CDH at its 37 Multiprotocol Label Switching (MPLS) network points of presence in Greater China in the next 24 months. Such move is expected to upgrade DYXnet's network to offer customers computer processing power and data storage, in addition to bandwidth.

Using the CDH service, SMEs are expected to save huge investments in data center equipment plus the costs of maintenance, cooling and periodic disruption during upgrades. It will also offer SMEs the flexibility of choosing their operating system, CPU performance, RAM and storage capacity, with a provisioning time in three working days.

IaaS new to China

Running on Dell blade servers with Dell Virtualized EqualLogic storage solutions, CDH leverages VMware vSphere platform to deliver Infrastructure-as-a-Service.

"IaaS is a nascent market in Greater China and we are glad to co-operate with two industry leaders, VMware and Dell," said Lap Man, founder and CEO of DYXnet. "Our CDH service liberates SMEs from a lot of the cost and bother of IT, and it also lays the foundation for large-scale public and private cloud service deployments."

David Sung, president of VMware Greater China said, "This solution enables customers to utilize storage, network and computing resources as needed and with greater efficiencies, helping to further control costs and respond more quickly to business needs."